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# **PF Group Holdings Limited**

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 8221)

# THIRD QUARTERLY RESULTS ANNOUNCEMENT FOR THE NINE MONTHS ENDED 31 DECEMBER 2019

CHARACTERISTICS OF GEM ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

This announcement, for which the directors (the "Directors") of PF Group Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

The board of Directors (the "Board") is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively the "Group") for the three months and nine months ended 31 December 2019 together with the comparative unaudited figures for the corresponding periods in 2018, as follows:

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months and nine months ended 31 December 2019

		Three months		Nine months		
		ended 31	December	ended 31	December	
		2019	2018	2019	2018	
	Notes	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
		(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Revenue						
Commission income from securities						
dealing and brokerage services		1,868	1,232	4,970	4,890	
Fee and commission income from						
placing and underwriting activities	4	219	11,430	10,632	32,501	
Interest income from margin financing		1,596	1,796	4,865	5,089	
Fee income from asset		1,000	1,700	4,002	3,007	
management services		323	480	962	1,498	
Others	5	1,397	200	3,240	2,868	
m . 1		T 402	15.120	0.1.660	16.016	
Total revenue		5,403	15,138	24,669	46,846	
Bank interest income		68	34	220	43	
Other gains and losses		1,798	138	2,029	625	
		7,269	15,310	26,918	47,514	
Commission expenses	6	(781)	(3,316)	(7,502)	(7,561)	
Depreciation expenses		(1,239)	(64)	(2,540)	(191)	
Staff costs	7	(6,838)	(2,548)	(12,882)	(7,403)	
Other operating expenses		(2,391)	(3,088)	(8,154)	(11,932)	
Finance costs		(75)		(209)		
(Loss)/profit before tax		(4,055)	6,294	(4,369)	20,427	
Income tax credit/(expense)	9	76	(1,114)	(4,309)	(3,679)	
meome tax credit/(expense)	9		(1,114)		(3,079)	
(Loss)/profit and total comprehensive income for the period attributable to						
owners of the Company		(3,979)	5,180	(4,369)	16,748	
		HK cents	HK cents	HK cents	HK cents	
(Loss)/earnings per share						
Basic	10	(0.20)	0.26	(0.22)	0.84	

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 31 December 2019

	Equity attributable to owners of the Company				
	Share capital <i>HK\$</i> '000	Share premium <i>HK\$</i> '000	Other reserves <i>HK\$</i> '000	Retained profits HK\$'000	Total <i>HK\$</i> '000
At 1 April 2019 (audited) Profit and total comprehensive	20,000	48,229	9,762	202,424	280,415
income for the period				(4,369)	(4,369)
At 31 December 2019 (unaudited)	20,000	48,229	9,762	198,055	276,046

For the nine months ended 31 December 2018

	Equity attributable to owners of the Company				
	Share capital HK\$'000	Share premium HK\$'000	Other reserves <i>HK</i> \$'000	Retained profits HK\$'000	Total <i>HK</i> \$'000
At 1 April 2018 (audited) Profit and total comprehensive	20,000	48,229	9,762	180,396	258,387
income for the period				16,748	16,748
At 31 December 2018 (unaudited)	20,000	48,229	9,762	197,144	275,135

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months and nine months ended 31 December 2019

#### 1. GENERAL

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 3 August 2015 under the Companies Law of the Cayman Islands. The shares of the Company have been listed on the GEM of the Stock Exchange since 6 January 2017. Its ultimate holding company is Thoughtful Mind Limited ("TML"), a company incorporated in the British Virgin Islands with limited liability.

The Company is an investment holding company. The Group is principally engaged in the provision of (i) securities dealing and brokerage services; (ii) placing and underwriting services; (iii) financing services including securities and initial public offering ("**IPO**") margin financing; and (iv) asset management services.

The Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands and the principal place of business of the Company is 11/F, New World Tower II, 16–18 Queen's Road Central, Central, Hong Kong.

The unaudited condensed consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is also the functional currency of the Company and its subsidiaries and all values are rounded to the nearest thousands ("HK\$'000"), unless otherwise stated.

The unaudited condensed consolidated financial statements are unaudited, but have been reviewed by the audit committee of the Company (the "Audit Committee"). The unaudited condensed consolidated financial statements were approved for issue by the Directors on 7 February 2020.

#### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

The Group's unaudited condensed consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual HKFRSs, Hong Kong Accounting Standards and interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of the GEM Listing Rules.

The unaudited condensed consolidated financial statements have been prepared in accordance with the same accounting policies adopted in the Group's annual financial statements for the year ended 31 March 2019 except in relation to the new and revised HKFRSs issued by the HKICPA that are adopted for the first time for the periods financial information.

The Group has applied for the first time in the current period as described below.

#### **HKFRS 16 Leases**

Impacts and changes in accounting policies of application on HKFRS 16 "Leases" ("HKFRS 16")

The Group has applied HKFRS 16 for the first time in the current period. HKFRS 16 superseded HKAS 17 "Leases" ("HKAS 17"), and the related interpretations.

(a) Key changes in accounting policies resulting from application of HKFRS 16

The Group applied the following accounting policies in accordance with the transition provisions of HKFRS 16.

#### Definition of a lease

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified on or after the date of initial application, the Group assesses whether a contract is or contains a lease based on the definition under HKFRS 16 at inception or modification date. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

#### As a lessee

Allocation of consideration to components of a contract

For a contract that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

#### Short-term leases

The Group applies the short-term lease recognition exemption to leases of premises that have a lease term of 12 months or less from the date of initial application of HKFRS 16. Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

#### Right-of-use assets

Except for short-term leases, the Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

The cost of right-of-use asset includes:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred by the Group; and
- an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

Right-of-use assets in which the Group is reasonably certain to obtain ownership of the underlying leased assets at the end of the lease term is depreciated from commencement date to the end of the useful life. Otherwise, right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets in a separate line on the unaudited condensed consolidated statement of financial position.

#### Lease liabilities

At the commencement date of a lease, the Group recognises and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

The lease payments include:

- fixed payments (including in-substance fixed payments) less any lease incentives receivable; and
- amounts expected to be paid under residual value guarantees.

After the commencement date, lease liabilities are adjusted by interest accretion and lease payments.

The Group remeasures lease liabilities (and makes a corresponding adjustment to the related right-of-use assets) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the related lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the date of reassessment.
- the lease payments change due to changes in market rental rates following a market rent review, in which cases the related lease liability is remeasured by discounting the revised lease payments using the initial discount rate.

#### Lease modifications

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price
  for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the
  circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

#### Taxation

For the purposes of measuring deferred tax for leasing transactions in which the Group recognises the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

(b) Transition and summary of effects arising from initial application of HKFRS 16

#### Definition of a lease

The Group has elected the practical expedient to apply HKFRS 16 to contracts that were previously identified as leases applying HKAS 17 and HK(IFRIC)-Int 4 Determining whether an Arrangement contains a Lease and not apply this standards to contracts that were not previously identified as containing a lease. Therefore, the Group has not reassessed contracts which already existed prior to the date of initial application.

For contracts entered into or modified on or after 1 April 2019, the Group applies the definition of a lease in accordance with the requirements set out in HKFRS 16 in assessing whether a contract contains a lease.

#### As a lessee

At 1 April 2019, all the leases of premises are within 12 months. Thus, the Group applies the short-term lease recognition exemption to leases of premises from the date of initial application of HKFRS 16. Lease payments on short-term leases are recognised as expense on a straight-line basis over the lease term.

Save for the above, the adoption of new and revised HKFRSs has no significant effect on theses financial statements. The Group has not applied the new HKFRSs that have been issued but are not yet effective.

The unaudited condensed consolidated financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

The preparation of the unaudited condensed consolidated financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying amounts of assets and liabilities not readily apparent from other sources. Actual results may differ from these estimates.

#### 3. SEGMENT REPORTING

The chief operating decision maker ("CODM") of the Group, being the executive Directors and senior management of the Group, regularly review revenue analysis by major services to make decisions about resource allocation. No discrete financial information other than revenue is regularly provided to the CODM. The management assesses the performance of the Group based on the revenue and profit as presented in the unaudited condensed consolidated statement of profit or loss and other comprehensive income.

## Revenue from major services

The Group provides five types of services:

- (a) securities dealing and brokerage services, which primarily generate commission on securities dealing;
- (b) placing and underwriting services, which primarily generate fee and commission from equity and debt securities placing and underwriting;
- (c) financing services, including securities and IPO margin financing, which generate interest income from margin clients;
- (d) asset management services, which primarily generate management fee and performance fee; and
- (e) other services, which primarily generate fee income (such as settlement fees and referral fees) from other services provided.

Revenue represents the aggregate of the amounts received and receivable from third parties, income from securities dealing and brokerage services, placing and underwriting services and asset management services. Revenue recognised during the periods are as followings:

# Disaggregation of revenue from contracts with customers

	Three months ended 31 December		Nine months ended 31 December	
	2019	2018	2019	2018
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Securities dealing and brokerage				
services	1,868	1,232	4,970	4,890
Placing and underwriting services	219	11,430	10,632	32,501
Asset management services	323	480	962	1,498
Other services	1,397	200	3,240	2,868
Revenue from contracts with				
customers	3,807	13,342	19,804	41,757
Revenue from other sources Interest income from margin				
financing services	1,596	1,796	4,865	5,089
	1,596	1,796	4,865	5,089
	5,403	15,138	24,669	46,846
Timing of revenue recognition:				
A point in time	5,151	14,886	23,916	46,093
Over time	252	252	753	753
	5,403	15,138	24,669	46,846

# 4. FEE AND COMMISSION INCOME FROM PLACING AND UNDERWRITING ACTIVITIES

	Three months ended 31 December		Nine months ended 31 December	
	2019 HK\$'000 (unaudited)	2018 <i>HK</i> \$'000 (unaudited)	2019 <i>HK\$</i> '000 (unaudited)	2018 <i>HK</i> \$'000 (unaudited)
Fee and commission income from selling shareholders/issuers/ brokers Commission income from	167	11,127	7,688	31,114
subscribers	52	303	2,944	1,387
	219	11,430	10,632	32,501

# 5. OTHER REVENUE

	Three months ended 31 December		Nine months ended 31 December	
	2019 <i>HK</i> \$'000 (unaudited)	2018 <i>HK</i> \$'000 (unaudited)	2019 <i>HK\$</i> '000 (unaudited)	2018 <i>HK\$'000</i> (unaudited)
Referral fee income Handling fee income Professional service fee income Loan set up and commitment fee income	- - 450	200 _ _	143 1,350	2,700 168
	947		1,747	
	1,397	200	3,240	2,868

# 6. COMMISSION EXPENSES

	Three months ended 31 December		Nine months ended 31 December	
	2019 <i>HK\$</i> '000 (unaudited)	2018 HK\$'000 (unaudited)	2019 <i>HK\$</i> '000 (unaudited)	2018 <i>HK</i> \$'000 (unaudited)
Commission to account executives Commission to sub-placing agents and sub-underwriters	658	518	2,341	1,723
	123	2,798	5,161	5,838
	781	3,316	7,502	7,561

# 7. STAFF COSTS

	Three months ended 31 December		Nine months ended 31 December	
	<b>2019</b> 2018		2019	2018
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Salaries	2,002	1,674	6,193	4,793
Contributions to Mandatory				
Provident Fund	70	76	211	215
Directors' emoluments				
— Fees	99	99	297	297
— Salaries	748	690	2,243	2,070
— Bonus	3,910	_	3,910	_
<ul> <li>Contributions to Mandatory</li> </ul>				
Provident Fund	9	9	28	28
	6,838	2,548	12,882	7,403

# 8. DIVIDEND

No quarterly dividend has been paid or declared by the Company for the nine months ended 31 December 2019 (2018: Nil).

# 9. INCOME TAX (CREDIT)/EXPENSE

	Three months ended 31 December		Nine months ended 31 December	
	2019 <i>HK\$</i> '000 (unaudited)	2018 <i>HK</i> \$'000 (unaudited)	2019 <i>HK\$'000</i> (unaudited)	2018 <i>HK</i> \$'000 (unaudited)
Current tax: Hong Kong profits tax	(76)	1,114		3,679

Hong Kong profits tax is calculated at 8.25% on the first HK\$2,000,000 of the estimated assessable profit of the qualifying entity and 16.5% of the remaining balance of the estimated assessable profit of the Group for the nine months ended 31 December 2019.

Hong Kong profits tax is calculated at 16.5% of the estimated assessable profit of the Group for the nine months ended 31 December 2018.

# 10. (LOSS)/EARNINGS PER SHARE

The calculation of the basic (loss)/earnings per share attributable to the owners of the Company is based on the following data:

	Three months		Nine months	
	ended 31	December	ended 31 December	
	2019	2018	2019	2018
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
(Loss)/earnings				
(Loss)/earnings for the purpose of				
basic earnings per share:				
(Loss)/profit for the period				
attributable to owners of the				
Company	(3,979)	5,180	(4,369)	16,748
Company	(3,979)	3,180	(4,309)	10,748
	Three r	nonths	Nine m	nonths
	ended 31	December	ended 31 l	December
	2019	2018	2019	2018
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Number of shares				
Weighted average number of				
ordinary shares for the purpose of				
basic earnings per share	2,000,000,000	2,000,000,000	2,000,000,000	2,000,000,000

For each of the three months and nine months ended 31 December 2019 and 2018, there were no dilutive potential ordinary shares in issue, thus no diluted earnings per share is presented.

# MANAGEMENT DISCUSSION AND ANALYSIS

## **BUSINESS REVIEW AND OUTLOOK**

The Group is principally engaged in the provision of (i) securities dealing and brokerage services; (ii) placing and underwriting services; (iii) financing services including securities and IPO margin financing; and (iv) asset management services.

For the nine months ended 31 December 2019 (the "**Period**" or "**3Q2019**"), the Group had 1,179 active securities trading accounts. The Group's commission income from securities dealing and brokerage services for the Period remained stable at approximately HK\$5.0 million (3Q2018: approximately HK\$4.9 million).

The Group's fee and commission income from placing and underwriting activities decreased by approximately 67.4% from approximately HK\$32.5 million for the nine months ended 31 December 2018 (the "3Q 2018") to approximately HK\$10.6 million for 3Q2019. This decrease was mainly attributable to the decrease in number of engagements participated by the Group. For 3Q2019, the Group only completed 7 placing and underwriting engagements with a total transaction value of approximately HK\$148.9 million (3Q2018: 19 placing and underwriting engagements with a total transaction value of approximately HK\$504.0 million).

The Group's fee income from asset management services for the 3Q2019 was approximately HK\$1.0 million, representing a decrease of approximately 33.3% as compared to approximately HK\$1.5 million for 3Q2018. As at 31 December 2019, the Group had six asset management clients in total and the total net assets value managed by the Group was approximately HK\$5.4 billion. The management believes that the Group's asset management business will continue to expand in the coming future.

Interest income from margin financing mainly represents the interest income generated from the provision of margin financing services to customers who would like to purchase securities listed on the Stock Exchange on a margin basis, which offers funding flexibility to the Group's customers. For the Period, interest income from margin financing recorded a slight decrease of approximately 3.9% from approximately HK\$5.1 million for 3Q2018 to approximately HK\$4.9 million for 3Q2019.

On the other hand, the Group recorded revenue from other services of approximately HK\$3.2 million for 3Q2019 which mainly comprised of professional service and loan set up and commitment fee income of approximately HK\$3.1 million.

Overall, total revenue for 3Q2019 was approximately HK\$24.7 million, representing a decrease of approximately 47.2% as compared to 3Q2018.

Looking ahead, the protests in Hong Kong during 2019, the outbreak of coronavirus in Wuhan, China, Brexit and the US Presidential election in November this year is expected to provide uncertainties and financial pressure in the economy and the general outlook for business. The global economy and financial markets are confronted with uncertainties and polarized opinions. It is expected that these uncertainties will continue to affect the business confidence in many commercial sectors.

Nevertheless, the Directors are of the view that throughout the pass three quarters measures have been taken to mitigate the impact of an economic downturn and we will endeavour to take further actions to enhance the long-term profitability and sustainability of the Group.

# FINANCIAL REVIEW

## Revenue

The Group's total revenue for 3Q2019 was approximately HK\$24.7 million, representing a decrease of approximately HK\$22.1 million or 47.2% from approximately HK\$46.8 million for 3Q2018. The decrease in total revenue was mainly attributed to the decrease in fee and commission income generated from placing and underwriting activities of approximately HK\$21.9 million.

During the Period, the Group's commission income from securities dealing and brokerage services remained stable at approximately HK\$5.0 million (3Q2018: approximately HK\$4.9 million).

Placing and underwriting fee and commission income is principally affected by the number of engagements participated by the Group, the size of engagements and the commission rates. For 3Q2019, the Group only completed 7 placing and underwriting engagements with a total transaction value of approximately HK\$148.9 million (3Q2018: 19 placing and underwriting engagements with a total transaction value of approximately HK\$504.0 million). Attributed to the decrease in both the number of engagements participated by the Group and the total transaction value, fee and commission income from placing and underwriting activities decreased by approximately 67.4% from approximately HK\$32.5 million for 3Q2018 to approximately HK\$10.6 million for 3Q2019.

Interest income from margin financing recorded a slight decrease of approximately 3.9% from approximately HK\$5.1 million for 3Q2018 to approximately HK\$4.9 million for 3Q2019. The decrease was attributable to the decrease in average financing provided by the Group during the Period.

As at 31 December 2019, the Group had six (31 March 2019: five) asset management clients and the total net assets value managed by the Group amounted to approximately HK\$5.4 billion (31 March 2019: approximately HK\$5.2 billion). Pursuant to the relevant asset management agreements with these clients, the Group acts as an investment manager and provides asset management services to them on a discretionary basis pursuant to each client's investment requirements, objectives and restrictions, and is entitled to (i) management fees on a fixed fee basis or on a percentage basis ranging from 1.0% per annum to 1.5% per annum; (ii) performance fees on a percentage basis ranging from 10% to 20%; and (iii) discretionary bonus. For 3Q2019, the Group recorded a total fee income from its asset management services of approximately HK\$1.0 million (3Q2018: approximately HK\$1.5 million).

In addition to the above business activities, the Group may on a case by case basis come across other projects, the fee income from which is recorded as other revenue.

For 3Q2019, revenue from other services mainly comprised of professional service and loan set up and commitment fee income of approximately HK\$3.1 million (3Q2018: Nil).

## Loss for the Period

Loss for 3Q2019 was approximately HK\$4.4 million, representing a substantial decrease of approximately HK\$21.1 million or 126.3% from profit of approximately HK\$16.7 million for the nine months ended 31 December 2018 which was primarily attributed to the decrease in total revenue as discussed above.

# LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

During the Period, the Group mainly financed its operations by internal resources. As at 31 December 2019, the Group had net current assets of approximately HK\$267.4 million (31 March 2019: approximately HK\$274.1 million), including cash and cash equivalents of approximately HK\$123.6 million (31 March 2019: approximately HK\$189.6 million). The current ratio, being the ratio of current assets to current liabilities, was approximately 3.0 times as at 31 December 2019 (31 March 2019: approximately 3.7 times).

As at 31 December 2019, the Group had no bank borrowings outstanding (31 March 2019: Nil).

The capital of the Group comprises only ordinary shares. Total equity attributable to owners of the Company amounted to approximately HK\$276.0 million as at 31 December 2019 (31 March 2019: approximately HK\$280.4 million).

### PLEDGE OF THE GROUP'S ASSETS

As at 31 December 2019, no cash and cash equivalents of the Group were pledged for banking facilities (31 March 2019: HK\$5.0 million).

#### **EMPLOYEE INFORMATION**

As at 31 December 2019, the Group had 27 employees (31 March 2018: 29), including the Directors. Total staff costs (including staff salaries, Directors' emoluments and contribution to Mandatory Provident Fund) for 3Q2019 were approximately HK\$12.9 million (3Q2018: approximately HK\$7.4 million).

# MATERIAL ACQUISITIONS OR DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

There was no material acquisition or disposal of subsidiaries and affiliated companies during the Period.

### FOREIGN EXCHANGE RISK

The Group's exposure to foreign exchange risk is primarily related to transactions denominated in a currency other than Hong Kong dollars. Except for part of the referral fee income which was settled in Renminbi, the turnover and operation costs of the Group were principally denominated in Hong Kong dollars. The Group currently does not have a policy on hedges of foreign exchange risk. However, the Group will closely monitor the fluctuations in exchange rates and will consider to employ financial instrument for hedging should the needs arise.

### **CONTINGENT LIABILITIES**

The Group had no significant contingent liabilities as at 31 December 2019.

# EVENT AFTER THE REPORTING PERIOD

# **Special Dividend**

On 14 January 2020, the Company announced a special dividend of HK\$0.015 per share of the Company recommended by the Board and be payable to the shareholders of the Company whose name appear on the register of members of the Company at the close of business on 5 February 2020. The special dividend will be paid in cash on 12 February 2020.

Save as disclosed above, after the reporting period and up to the date of this announcement, there was no significant event relevant to the business or financial performance of the Group that come to the attention of the Directors.

#### OTHER INFORMATION

# DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 31 December 2019, the interests and short positions in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (the "SFO")) held by the Directors and chief executives of the Company (the "Chief Executives") which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO) or have been entered in the register maintained by the Company pursuant to section 352 of the SFO, or as otherwise have been notified to the Company and the Stock Exchange pursuant to rules 5.46 to 5.67 of the GEM Listing Rules are as follows:

# Long position in ordinary shares of HK\$0.01 each of the Company

Name of Director	Capacity/Nature of interest	Number of shares held	Approximate percentage of shareholding
Mr. Lo Tak Wing Benson ("Mr. B Lo")	Interest in controlled corporation Note	1,500,000,000	75%
Mr. Lo Shiu Wing Chester ("Mr. C Lo")	Interest in controlled corporation Note	1,500,000,000	75%

Note: TML is beneficially owned by Mr. B Lo and Mr. C Lo as to 57.1% and 42.9%, respectively. As such, Mr. B Lo and Mr. C Lo are deemed to be interested in the 1,500,000,000 shares held by TML under the SFO.

Save as disclosed above, as at 31 December 2019, none of the Directors or Chief Executives had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO) or which was required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or pursuant to rules 5.46 to 5.67 of the GEM Listing Rules to be notified to the Company and the Stock Exchange.

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

So far as the Directors and the Chief Executives are aware, as at 31 December 2019, other than the Directors and the Chief Executives, the following person/corporation had or was deemed or taken to have an interest and/or short position in the shares or the underlying shares of the Company which would fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be recorded in the register of the Company required to be kept under section 336 of the SFO, or which would be, directly or indirectly, interested in 5% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of the Company or any other members of the Group:

# Long position in ordinary shares of HK\$0.01 each of the Company

Name	Capacity/Nature of interest	Number of shares held	Approximate percentage of shareholding
TML	Beneficial interest	1,500,000,000	75%
Ms. Lui Wing Patsie	Interest in spouse Note	1,500,000,000	75%

*Note:* Ms. Lui Wing Patsie is the spouse of Mr. B Lo.

Save as disclosed above, as at 31 December 2019, the Directors were not aware of any person or corporation (other than the Directors and the Chief Executives) who had any interest or short position in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or pursuant to section 336 of the SFO, which would have to be recorded in the register referred to therein.

# SHARE OPTION SCHEME

A share option scheme (the "Scheme") was adopted by the shareholder of the Company and was effective on 5 December 2016. Unless otherwise cancelled or amended, the Scheme will remain in force for a period of 10 years from the date of its adoption on 5 December 2016. Subject to the terms of the Scheme, the Board shall be entitled to make an offer of the grant of an option to subscribe for shares of the Company to any Directors, employees of the Group, consultants or advisers of the Group, providers of goods and/or services to the Group, customers of the Group, holders of securities issued by any member of the Group, or any other person, who at the sole discretion of the Board, has contributed to the Group, whom the Board may select at its absolute discretion. Since the adoption of the Scheme and up to the date of this announcement, no share option has been granted under the Scheme.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Period.

#### **COMPETING INTERESTS**

None of the Directors, the controlling shareholders of the Company nor their respective close associates (as defined in the GEM Listing Rules) had any interest in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group during the Period and up to the date of this announcement.

# **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the required standard of dealings (the "Required Standard of Dealing") set out in rules 5.48 to 5.67 of the GEM Listing Rules as the code of conduct for dealing in securities of the Company by the Directors. Having made specific enquiries with all the Directors, all of them confirmed that they have complied with the Required Standard of Dealings throughout the Period and up to the date of this announcement.

### DISCLOSURE PURSUANT TO RULE 17.22 OF THE GEM LISTING RULES

The information as required to disclose under Rule 17.22 of the GEM Listing Rules in relation to advance to an entity as at 31 December 2019 is as follows:

### Advance to an entity

Pacific Foundation Securities Limited, an indirect wholly-owned subsidiary of the Company (the "Lender") entered into a loan agreement (the "Loan Agreement") with Success Seven Limited, a company incorporated in the Cayman Islands with limited liability (the "Borrower"), pursuant to which the Lender has agreed to grant a secured loan facility of up to HK\$67,500,000 (the "Facility" or "Loan") to the Borrower to finance the payment obligation of the Borrower upon acceptance of a cash offer to acquire all the issued shares of a company listed on Main Board of the Stock Exchange (other than those already owned by the Borrower and its parties acting in concert) in accordance with the Hong Kong Code on Takeovers and Mergers (the "Offer") and the related expenses including stamp duties and expenses arising from the brokerage services directly related to the Offer.

Pursuant to the Loan Agreement, the Borrower shall pay to the Lender a set-up fee, commitment fee and interest. The set-up fee for the Loan shall be in the sum of HK\$675,000, being 1% on the total principal amount of the Loan made available to the Borrower under the Loan Agreement. The commitment fee for the Loan shall be at 7% per annum on the standby amount of the Facility (the "Standby Amount"). As at the date of the Loan Agreement, the Lender has set aside HK\$67,500,000 for the Borrower. The beginning balance of the Standby Amount shall be HK\$67,500,000, which shall be reduced by any actual amount of each lending by the Borrower pursuant to the Loan Agreement or principal amount advanced to the Borrower on each such occasion. Interest on any drawdown amount of the Loan shall accrue from the date of drawdown at the rate of 14% per annum.

The Loan is secured by a share charge and a personal guarantee. The Borrower shall repay the Loan in full together with all interest accrued together with the set-up fee and the commitment fee and all other monies payable under the Loan Agreement in one lump sum on the repayment date.

For further details, please refer to the announcement of the Company dated 10 October 2019.

## DISCLOSURE PURSUANT TO RULE 17.50A(1) OF THE GEM LISTING RULES

The updated information on Directors disclosable under rule 17.50A(1) of the GEM Listing Rules is as follows:

The Directors' service contracts of the non-executive Director, namely Mr. Khoo Ken Wee, and the three independent non-executive Directors, namely Mr. Ma Wai Hung Vincent ("Mr. Ma"), Mr. Mok Kwai Pui Bill ("Mr. Mok") and Mr. Ng Shu Bun Andrew ("Mr. Ng"), were expired on 5 January 2020 and had been renewed for one year commencing from 6 January 2020. Except for the renewal of service period, all other terms of the new service contracts, including the Directors' emoluments, are the same as the previous ones.

#### CORPORATE GOVERNANCE

The Board is committed to promoting high standards of corporate governance practices and procedures. The Directors believe that sound and reasonable corporate governance practices are essential for the growth of the Group and for safeguarding the shareholders' interests and the Group's assets.

The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code (the "CG Code") in Appendix 15 of the GEM Listing Rules. Throughout the Period, to the best knowledge of the Board, the Company has complied with all the applicable code provisions set out in the CG Code.

#### **AUDIT COMMITTEE**

The Company has established the Audit Committee in compliance with rules 5.28 and 5.29 of the GEM Listing Rules and with the written terms of reference in compliance with the CG Code. The Audit Committee currently comprises three independent non-executive Directors, namely Mr. Mok, Mr. Ma and Mr. Ng. Mr. Mok is the chairman of the Audit Committee.

The Audit Committee had reviewed the Group's unaudited condensed consolidated results for the Period and this announcement with senior management of the Company and was of the opinion that such results had complied with the applicable accounting standards, the requirements under the GEM Listing Rules and other applicable legal requirements and that adequate disclosures had been made.

By order of the Board
PF Group Holdings Limited
Lo Tak Wing Benson
Chairman and Executive Director

Hong Kong, 7 February 2020

As at the date of this announcement, the executive Directors are Mr. Lo Tak Wing Benson and Mr. Lo Shiu Wing Chester; the non-executive Director is Mr. Khoo Ken Wee; and the independent non-executive Directors are Mr. Ma Wai Hung Vincent, Mr. Mok Kwai Pui Bill and Mr. Ng Shu Bun Andrew.

This announcement will remain on the "Latest Company Announcements" page of the GEM website at www.hkgem.com for at least 7 days from the date of its posting and be posted on the website of the Company at www.pfs.com.hk.